



Job Title: Senior Broker

Posted: 24/05/2024

Company: Marble Insurance Limited

Location: 4 Cain Road, Penrose, Auckland, New Zealand

Industry: Brokerage (Fire & General Insurance)

Employment Type: Full-time

Salary: Competitive salary + KiwiSaver

About Marble:

At Marble Insurance we empower our clients to safeguard their futures and achieve peace of mind. As a Senior Broker, you will have the opportunity to make a tangible difference in people's lives while enjoying a stimulating and rewarding career path. Our collaborative team culture, coupled with competitive compensation and comprehensive benefits, creates an environment where you can thrive both personally and professionally.

Job Description:

Are you ready to make a significant impact in the dynamic world of fire and general insurance? Marble Insurance is seeking a talented and ambitious Senior Broker to join our team. This role is ideal for someone with solid skills in commercial insurance, a proactive mindset, and a passion for personal and company development.

About the Role:

- Understand and address clients' unique needs and objectives.
- Provide expert financial advice on Fire and General insurance products to commercial clients, continuously monitoring, reviewing, and adjusting policies as needed.
- Cultivate and maintain strong trust-based relationships with clients.
- Manage both existing client base and new business development.
- Coordinate the processing of clients' insurance programs and policies, including submission and issuance.
- Prepare Statements of Advice and other client quoting documentation.

About You:

- Demonstrated experience in commercial insurance, preferably with a minimum of 5 years in the field as a Senior Broker.
- Hold a Level 5 NZ Financial Services Qualification.
- Clear written and verbal communication skills.
- Ability to work both independently and within a team environment.
- Experience in business development and client retention.
- Ability to thrive in a dynamic, collaborative environment.
- Commitment to working with integrity.

Benefits:

- Competitive salary.



- Opportunities for professional growth and advancement.
- Be part of a close-knit team where your contributions are valued and recognized.
- Play a key role in shaping the future of our company and our culture.

Join Us:

If you are ready to take your career to new heights and make a lasting impact in the fire and general insurance industry, Marble Insurance is the place for you. Apply now and embark on an exciting journey with us!

How to Apply:

To apply for this position, please submit your CV to Kylie Wilson, kylie@marbleinsurance.co.nz. If you have any questions or require further information, please don't hesitate to reach out to our team.

Note:

Marble Insurance is committed to creating a diverse and inclusive workplace where all employees feel valued, respected, and empowered to contribute their unique talents and perspectives. We encourage individuals from all backgrounds to apply.